



The Acquisition & Divestiture of Petroleum Property

By Jim Haag

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In the new edition of *The Acquisition & Divestiture of Petroleum Property*, authors Jim Haag and Gene Wiggins have thoroughly revised and expanded upon the comprehensive first edition. This book is a primer for anyone involved in the acquisition or divestiture of petroleum property. It provides guidance from the initial decision by a company to either purchase or sell property in any stage of its life cycle, whether it is conventional or unconventional production, or if the property is located in the United States or in an international setting. With new case studies and an improved format, this book will benefit anyone involved in the transaction process, from geologists, landmen, reservoir engineers, and evaluation engineers to managers of acquisitions, financial institutions, and oil and gas investors.

In the second edition, learn to:

- Consider geology and basin location in property analysis
- Determine oil and gas reserves volumes with reservoir engineering methods
- Assess property value and risk factors
- Analyze unconventional resources and reserves
- Determine market value from pricing cycles and recent transactions
- Review challenges to acquire properties outside the United States

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