



# The Practice of Public Procurement: Tendering, Selection and Award

By Philipp Kiiver, Jakub Kodym



## The Practice of Public Procurement: Tendering, Selection and Award By Philipp Kiiver, Jakub Kodym

When buying goods or services on behalf of a public authority, procurement officers must translate the buyer's needs into tender documents that are clear, lawful, and well-designed. This book is a guide that helps them in this task. Rich in practical examples, it is written for procurement practitioners at all levels of government - from the local to the international - including drafters of calls for tenders, controllers, tender evaluators, managers who authorize public expenditure, risk managers and auditors, as well as for students of public procurement law and public administration. The questions addressed in the book are, among others: How do I design a procurement process that is simple, fair, and inviting? How do I choose appropriate selection criteria? How do I draw up a realistic price schedule? How do I weight my award criteria so that I get best value for money? The guide integrates rules and lessons from the EU Public Procurement Directive of 2014 and procurement case-law of the European Court of Justice. Its fundamental recommendations on how to improve the economic efficiency of procurement design, however, apply in any national system.

[Subject: EU Law, Public Procurement Law]

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### **Editorial Review**

#### **About the Author**

Philipp Kiiver was born in 1979 in Leningrad. He obtained his law degree and his PhD from Maastricht University. From 2003 to 2013 he taught European and comparative public law and published academic research at the Maastricht law faculty, receiving an appointment as associate professor and serving for two years as associate dean. In 2013 he joined the European Parliament as a public procurement lawyer. Jakub Kodym was born in 1978 in Prague. After studies in political science and in economics at Charles University in Prague (M.A.), management studies at Nantes University (MBA), and private sector experience, he joined the EU institutions in 2007 and worked as a CGAP certified internal auditor for the European Commission and, since 2011, as a procurement officer in the European Parliament.

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