



Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months

By Peter J. Gineris

Download now

Read Online 

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris

While residential real estate lending has gone soft, commercial lending is hot—with a wave of low interest rates and refinancing—and it shows no sign of slowing down. Right now, commercial mortgage brokering is one of the best ways to earn money without a ton of training. In this practical guide for first-timers, you'll learn the basics of brokering from application to closing, as well as inside information you won't find anywhere else. So get started!

 [Download Getting Started as a Commercial Mortgage Broker: H ...pdf](#)

 [Read Online Getting Started as a Commercial Mortgage Broker: ...pdf](#)

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months

By Peter J. Gineris

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months

By Peter J. Gineris

While residential real estate lending has gone soft, commercial lending is hot—with a wave of low interest rates and refinancing—and it shows no sign of slowing down. Right now, commercial mortgage brokering is one of the best ways to earn money without a ton of training. In this practical guide for first-timers, you'll learn the basics of brokering from application to closing, as well as inside information you won't find anywhere else. So get started!

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months

By Peter J. Gineris Bibliography

- Sales Rank: #987980 in Books
- Published on: 2008-12-03
- Original language: English
- Number of items: 1
- Dimensions: 9.30" h x .75" w x 6.20" l, .83 pounds
- Binding: Hardcover
- 208 pages



[Download Getting Started as a Commercial Mortgage Broker: H ...pdf](#)



[Read Online Getting Started as a Commercial Mortgage Broker: ...pdf](#)

Download and Read Free Online Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris

Editorial Review

From the Inside Flap

Now is the time to get started in commercial lending.

The residential lending market is soft, but the commercial mortgage sector is alive and well. If you've been struggling in the residential mortgage business, now is a great time to make the jump to more profitable commercial loans. In *Getting Started as a Commercial Mortgage Broker*, longtime real estate professional Peter Gineris puts you on the fast track to a six-figure income in commercial mortgages.

The first comprehensive guide dedicated solely to the commercial brokerage business, this book covers the entire process—from application to closing—and explains all the ins and outs of the industry. Step by step, you'll learn how to get started in the business on a full-time or part-time basis and how to build your business into a steady six-figure income. Best of all, in most cases, you don't need any special training, education, or licensing in order to practice. All you need is the straightforward guidance you'll find right here.

Gineris explains all the basics of commercial mortgages, then goes on to reveal his own inside secrets based on his many years of professional experience. No other book on the market gives you such proven, firsthand insight on commercial mortgages. Start reading and:

- Master the basic steps and learn the process
- Understand the various types of commercial loans
- Learn to present and submit winning loans to lenders
- Stay within legal and ethical guidelines
- Earn \$3,000 per month or more in your spare time
- Grow your business to a bigger, more profitable level
- Find your niche and corner your market

With low commercial interest rates, there's no better time to get into commercial mortgages than right now. If you follow the steps in this straightforward guide, you'll learn to make so much money it hardly seems fair. *Getting Started as a Commercial Mortgage Broker* is your gateway to a new, profitable career in today's real estate sector.

From the Back Cover

Make Real Money, Real Fast

Getting Started as a Commercial Mortgage Broker is the ultimate guide to making big money in no time at all. If you're currently struggling in the residential lending business or you're looking for a new career with six-figure potential, Peter Gineris will show you how to get started in your spare time and start making a bundle. Loaded with practical guidance and real-world real estate wisdom, this comprehensive, detailed guide shows you how to:

- Start lending as a profitable side business
- Find the right broker or lender to partner with

- Get the proper training and understand your responsibilities as a broker
- Sign up customers with brokerage and engagement letters
- Understand all the forms, paperwork, and mechanics of underwriting a loan
- Submit loan summaries and preliminary packages
- Deal with all types of lenders
- Lock in great rates and prices for your customers
- Find your niche and become the go-to broker in your category
- Grow your business from a side job into a big-time moneymaker

About the Author

Peter J. Gineris has worked in all facets of commercial real estate finance for more than twenty years, as a lender, mortgage banker, mortgage broker, real estate broker, and developer. He currently works as a mortgage banker and broker in Albuquerque, New Mexico.

Users Review

From reader reviews:

Thomas Paris:

Do you have something that suits you such as book? The e-book lovers usually prefer to select book like comic, short story and the biggest the first is novel. Now, why not attempting Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months that give your satisfaction preference will be satisfied by reading this book. Reading behavior all over the world can be said as the opportunity for people to know world far better than how they react towards the world. It can't be mentioned constantly that reading addiction only for the geeky man but for all of you who wants to possibly be success person. So, for all you who want to start looking at as your good habit, it is possible to pick Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months become your own personal starter.

Clara Reece:

Are you kind of hectic person, only have 10 or perhaps 15 minute in your day to upgrading your mind expertise or thinking skill even analytical thinking? Then you have problem with the book as compared to can satisfy your short space of time to read it because this time you only find book that need more time to be examine. Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months can be your answer given it can be read by anyone who have those short extra time problems.

Delores Keener:

Don't be worry should you be afraid that this book can filled the space in your house, you may have it in e-book technique, more simple and reachable. This particular Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months can give you a lot of friends because by you investigating this one book you have matter that they don't and make an individual more like an interesting person. That book can be one of a step for you to get success. This guide offer you information that probably your friend doesn't know, by knowing more than additional make you to be great individuals. So, why

hesitate? We should have Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months.

Ira Atwood:

You can find this Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months by go to the bookstore or Mall. Just viewing or reviewing it can to be your solve trouble if you get difficulties for ones knowledge. Kinds of this reserve are various. Not only by written or printed and also can you enjoy this book by means of e-book. In the modern era like now, you just looking by your mobile phone and searching what your problem. Right now, choose your personal ways to get more information about your book. It is most important to arrange yourself to make your knowledge are still update. Let's try to choose right ways for you.

**Download and Read Online Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months
By Peter J. Gineris #BV9126GM3S4**

Read Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris for online ebook

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris books to read online.

Online Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris ebook PDF download

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris Doc

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris MobiPocket

Getting Started as a Commercial Mortgage Broker: How to Get to a Six-Figure Salary in 12 Months By Peter J. Gineris EPub